

Call for Resumes

OBOR Capital is building the next generation of leading businesses in Cambodia and across Southeast Asia. Through four decades of combined experience launching, investing in, and growing companies in frontier markets around the world, we have developed the strong conviction that human talent is the most crucial and scarce ingredient of successful investments in these markets. We want to attract the best and brightest and are always looking for talented professionals to join our team. If you don't see an open position that's a good fit, we'd still love to hear how you think you can contribute to the team.

About us

- **Investor** – OBOR Capital is a permanent capital vehicle making sector-agnostic investments in the Mekong Region (Cambodia, Laos, Myanmar, and Vietnam). The open-ended investment holding period allows us to align incentives with entrepreneurs and realize sustained growth and value creation opportunities common in frontier markets.
- **Builder** – frontier markets present both compelling opportunities and significant challenges. We allow our entrepreneurs focus on the opportunities by surrounding them with the resources to overcome the challenges. In addition to strategic advice and market connections, we provide accounting, regulatory, government relations, marketing, and product development support in addition to strategic and management advice.
- **Founder** – when we find attractive opportunities but can't find investable companies in those sectors, we can launch our own ventures. With capital, a supporting team, and market insights gained through decades of on-the-ground-experience, we are uniquely well-positioned to execute.

About you

We are looking for ambitious, resilient, candidates that have bias towards action, a “get things done” attitude, and a demonstrated interest in frontier markets. Varied and non-traditional backgrounds are a plus; as are prior startups and side hustles. Beyond that, we are not looking for a specific profile, but the following traits and experiences will help:

- Experience in Southeast Asia or frontier markets
- Experience as an operator in small and growing companies
- Experience in finance, accounting, or with P&L responsibility
- Experience in sales and/or marketing
- Experience managing people
- Smart risk-taker: the conviction to bet on yourself with the awareness to continually validate assumptions and make necessary adjustments
- High EQ: understand what motivates others (investors, employees, customers, competitors) and how to design your business model and your behavior accordingly
- Big-picture thinker: while you're busy with day-to-day tasks, understand how they contribute to the ultimate goal and prioritize which are most impactful
- Technical skills: most technical skills are in high-demand in frontier markets; whether assisting portfolio companies or creating your own business plan, expertise in areas from database

management to product development to industrial engineering to financial modeling & analysis can be helpful.

If you are interested, please send a resume and cover letter explaining why you would be a valuable addition to our growing team to info@oborcapital.com. We know how much time and effort goes into your job search, and we really appreciate it. Whether you're invited for an interview or not, we'll provide feedback if you want it.